

BAAC 3102	Banking and Insurance Accounting 3 Credit Hours		3 Credit Hours
Prerequisites:			
Goal	The main goal of this course is to introduce the students the banking and insurance business environment and their broader accounting practices.		
Objectives		Outcomes	
transactions and how b	The students should be able to:  1. Explain clearly the various terminologies like depositinterest, bills discounting, mare repayment, services rendered		the various banking ike deposits, loans, counting, maturity, and tes rendered by banks tent types of insurance ce, general insurance, mpanies —services rance statement and balance





	Бери	thient of business studies	
BAAC3205	CORPORATE AC	COUNTING 2	Credit Hours: 3
Pre-requisite(s):  Course Description:	Corporate Account designed to provious characteristics of This course focus components of each	nrate Accounting 1 Inting 2 is an intermediate level course in fide students with necessary background to corporations.  These on the equity reporting of corporations quity, accounting for equity transactions red earnings, earnings per share and reported.	o understand the basi s including the elating to contributed
Objecti	ves	Learning Outcome	es
of the compone  Develop the st prepare journe equity transac contributed ca retained earni Develop the st competency in reporting inco such as continued s extraordinary changes in acc principles and	udents' I understanding ents of equity; adents' ability to al entries for tions relating to pital and ngs; and udents' preparing and me information uing operations, egments, items and ounting	On successful completion of this course, be able to:  Chapter 1 - Components of Equity  Describe the different componen  Compare and contrast between compreserred shares, par value and mand cumulative and non-cumulate explain the meaning of voting rigus authorized, issued or outstanding earnings  Chapter 2 - Equity Transactions Related Capital  Describe and illustrate the account transactions relating to contribusissuance, stock splits and re-acquer Prepare journal entries  Chapter 3 - Equity Transactions Related Earnings  Describe and illustrate the account transactions relating to retained dividends, stock dividends and perpare journal entries  Chapter 4 - Earnings per Share  Calculate for the basic and diluted and  Understand the complicating factor of the basic and diluted earnings treasury shares, stock splits and	ts of equity; ommon shares and no-par value shares, tive dividends, and ghts, number of shares g and accumulated ing to Contributed nting for equity ted capital from uisition of shares and ing to Retained nting for equity earnings such as cash roperty dividends and d earnings per share, cors in the calculation per share such as

### **Chapter 5 - Reporting Income Information**

 Present and report income information such as continuing operations, discontinued segments, extraordinary items and changes in accounting principles and estimates





BAAC3100	INTERMEDIATE ACCOUNTING 2 Credit Hours: 3		
Pre-requisite(s):	BAAC2206 Intermediate Accounting 1		
Course Description:	designed to provi as a means of mea measuring the re- as a means of mea activities.  This course focus	ounting 2 is an intermediate level course is ide students with necessary understanding asuring financial position, the income state sults of operating performance and the state asuring the effects of operating, investing the series on the generally accepted accounting pricular topics such as financial assets, lease 'equity.	g of the balance sheet ements as a means of atement of cash flows and financing rinciples (GAAP) and
Objectiv	ves	Learning Outcome	es .
of financial asseterm liabilities stock including understanding of the recognit assets and liab.  Develop the stop repare jou transactions in assets, leases, liabilities and and  Develop the stop repare jou transactions in assets, leases, liabilities and and	tudents' of the meaning sets, leases, long- s and capital g the g and application tion criteria for bilities; tudents' ability rnal entries for nvolving financial long-term capital stock; tudents' preparing a f financial accordance with nal Financial	On successful completion of this course, to be able to:  Chapter 1 – Accounting for Financial A  • Understand the meaning of financial acclassification and  • Understand and differentiate the strategic equity investments and investments  Chapter 2 – Accounting for Leases  • Understand issues involving lease  • Apply the principles for recogniting presentation and disclosure of leases  • Chapter 3 – Accounting for Long-term  • Calculate the issue price and substoned of bonds with various cash flow provalue techniques,  • Prepare journal entries for long-tof issue, during each subsequent maturity, and at maturity, and  • Understand the reasons why the lany date may differ from the mare Chapter 4 – Accounting for Stockholders  • Understand the most common constockholders' equity and the econolists account for them	different types of non-strategic equity es, and on, measurement, ases Liabilities sequent market value patterns using present erm bonds at the date period prior to book value of bonds a tket value of the bonds ers' Equity mponents of nomic events that

## Chapter 5 - the Balance Sheet - Measuring Financial Position

- Understand the purpose of the balance sheet and
- Apply the concepts for assets and liability recognition and valuation in accordance with the International Financial Reporting Standards (IFRS)

# **Chapter 6 - the Income Statement - Measuring the Results of Operating Performance**

- Understand the difference between the cash basis and accrual basis of income recognition, and
- Apply the concepts for revenue and expense recognition and measurement under the accrual basis

# Chapter 7 – the Statement of Cash Flows – Measuring the Cash Flow Effects of Operating, Investing and Financing Activities

- Understand the rationale for, and the information value of, the statement of cash flows and
- Prepare statement of cash flows from income statement and balance sheet data





BAMG 4201	Production & Operations Management 3 Credit Hours		
Prerequisites:			
Goal	The main aim of this course is to provide students with knowledge on principles and practices of production, operations management		•
Objectives		Outcomes	
critical awarer	e students to develop a ness of the key issues production and operations	The students should be all  1. Fundamentals of Product Management, product management decisions  2. Design of production and  3. Planning and control operations practices  4. Suggesting operation preventing failures  5. Role and challenges of in modern corporate en	duction and Operation ion process, operation and product life cycle and operations process of of production and is improvements and operations management





BAMA 3113	Research Methodology 3 Credit Hours		
Prerequisites:	None		
Goal	<ul> <li>Enhance the students understanding and appreciation of the importance of research in business community.</li> <li>Enhance the student's independent enquiry and exercise of judgment.</li> <li>Strengthen student's interaction with the business community.</li> <li>Enhance student's logical and critical abilities.</li> </ul>		cise of judgment.
Objectives		Outcomes	
research techniques	preciate the meaning of s. methods for conducting	The students should be able to  1. Apply the knowledge and gained  2. Apply the principles of results and methods.  3. Recognize types and source for conducting a research.  4. Conduct and prepare samples.  5. Apply scientific methods of the conduction of the cond	search techniques so of data required bling surveys. f data collection. a readable way methods. coperly formatted es of quantitative echnique for each s rpret results for





	<b>Бера</b>	timent of business studies		
BAAC3204	COST ACCOUNT	UNTING 2 Credit Hours: 3		
Pre-requisite(s):  Course Description:	Cost Accounting students with co of costing meth-	nciples of Accounting 2  ag 2 is an intermediate level course designed to provide account comprehensive knowledge and understanding of the different to hods, the typical costing systems, and the basic mechanics of ocess costing. This course will also focus on standard cost		
	variance analysi	is and accounting for joint and by-produ		
Objecti This course in Cost Acc to:	counting 2 aims	On successful completion of this cours able to:	se, the students should be	
of the different methods and c  Develop the st prepare journe job order costing system  Develop the st knowledge and of the concept including the cand account for the st determine and variances and reasons for the Develop the st allocate joint of the concept including the standard account for th	d understanding types of costing osting systems; udents' ability to al entries under ing and process s; udents' d understanding of standard cost ability to calculate or standard cost; udents' ability to analyze various explain the e variances; and udents' ability to	Chapter 1 – Job Order Costing Syste  Discuss the basic mechanics of Prepare journal entries for job materials to finished goods, Calculate for the predetermine amount of applied overhead, to over applied overhead and the Prepare a manufacturing state cost of goods sold Chapter 2 – Process Costing System Discuss the basic mechanics of Prepare journal entries for pro materials to finished goods, Calculate for the equivalent ur weighted average and first-in, Chapter 3 – Standard Costing Discuss the usefulness of stand advantages and disadvantages Calculate for the standard unit materials, labor and overhead Chapter 4 – Variance Analysis Understand the basic logic of a Calculate and interpret variance Record and report variances	job order costing system, costing from raw ed overhead rate, the he amount of under or e total cost of a job, and ment and schedule of  s process costing system, ocess costing from raw hits and unit costs using first-out methods lard cost including its and costs for direct malysis of variance, ces, and	
		• Explain joint and by-product Co • Explain joint and by-products • Allocate joint costs and	_	





BAFI4302N	FINANCIAL MAN	AGEMENT 2 (NEW)	Credit Hours: 3
Pre-requisite(s):	BAFI2109 Financ	ial Management 1	
Course Description:  Objective This course in Financial aims to:	provide students decision-making structure and fina risk management	ement 2 is an intermediate to advanced level with an in-depth knowledge and understal areas of managerial finance such as cost of ancing, business valuations, dividend policity.  Learning Outcome On successful completion of this course, to be able to:	anding of the major f capital, capital ry, forecasting and
Develop the student	_	Chapter 1 – Cost of Capital	
and understanding financial decisions organizations;  Develop the student calculate for the condetermine the optime structure of the firm.  Develop the student perform valuation of bonds using different models;  Develop the student evaluating the firm and identify the fact the firm's dividend if the firm's dividend if the firm's and bevelop the student prepare forecasted statements; and Develop the student and understanding risk and approached management, cause rate and interest rate and ability to apply methods of risk man	within  ats' ability to  st of capital and  nal capital  ats' ability to  of stocks and  at valuation  ats' competency in  ats' dividend policy  tors that affect  policy;  ats' ability to  financial  ats' knowledge  of the types of  s to risk  es of exchange  te fluctuations,  the basic	<ul> <li>Explain the meaning of cost of cape Calculate for the cost of equity and models, and</li> <li>Determine the weighted average of Chapter 2 - Capital Structure and Fina</li> <li>Explain the meaning of capital structure and Fina</li> <li>Explain the optimal capital structure and capital structure and purpose of leverage</li> <li>Chapter 3 - Business Valuations</li> <li>Discuss the nature and purpose of and financial assets,</li> <li>Determine the information needed</li> <li>Perform valuation of stocks and be model,</li> <li>Explain the meaning of efficient meand</li> <li>Evaluate the different practical convolution</li> <li>Chapter 4 - Dividend Policy</li> <li>Discuss the different models and the Evaluate the firm's dividend policy</li> <li>Identify the factors that affect div</li> <li>Understand the nature of stock specification</li> <li>Understand the nature of stock specification</li> <li>Discuss the role of financial State</li> <li>Discuss the role of financial forecase</li> </ul>	d debt using different cost of capital of firms ncing ructure, ucture of the firm, and ge and financial f valuing businesses d for valuation, conds using different market hypothesis, considerations in asset theories on dividends, cy, idend policy, and olits and stock

Chapter 6 -	Financial	Risk	Management
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- Explain the different types of risk as well as approaches to risk management,
- *Describe* the causes of exchange rate and interest rate fluctuations, and
- Apply the basic methods of currency risk and interest rate risk management



العربية ساعتان معتمدتان	التخاطب باللغة	PHIL 3200
	لا يوجد	المتطلبات السابقة
والأعتزاز بها وتاكيد دورها في حياته العلمية والعملية علوم.	تقوية صلة الطالب بلغته العربية لاستيعاب ما يتلقاه من معارف و	الهدف العام
الأهداف الخاصة		النتائج
1. أن يمتلك الطالب المهارات الاساسية للتخاطب باللغة العربية حديثا وكتابة. 2. أن يكتسب الطالب وسائل الاقناع لعرض ما يريد من أفكار واراء بأسلوب واضح ومعاني دقيقة. 3. أن يعمل الطالب على زيادة معرفته واهتمامه بلغته العربية لتنمية ذوقه الجمالي وزيادة مهاراته فيها. 4. أن يتمكن الطالب من توظيف معلوماته اللغوية لصالح ما اكتسبه من علوم وخبرات.	الكتابة والحديث بأسلوب علمي لاملانية والاسلوبية. رات الاختصار والايجاز في كثير من المعلومات التي الادبية واللغوية خلال تعليمه الب في لغته العربية حديثا	تقل فيه الأخطاء الأ 2. المام الطالب بمها رسائل المخاطبات 3. احتفاظ الطالب بال اكتسبها في ثقافته وتثقيفه الذاتي.





BAAC 3203	GOVERNMENT ACCOUNTING	3credit hours
Pre-requisite		
Goal	The course aims to make students aware of the dy and not –for –profit accounting and of the intellect presents.	*
Objectives	Outcomes	
	<ol> <li>Students should be able to:         <ol> <li>Understand the characteristics that distinguish not-for-profit organizations from businesses, a reporting implications of these characteristics</li> <li>Explain the nature of funds, including why the interrelationship among them.</li> </ol> </li> <li>The basic fund types, used by governments: Government Funds, Fiduciary Funds, Account Government Funds: General Fund, Special Rev Projects Fund, Debt Service Fund, Special Asset</li> <li>Account groups: General Fixed Asset Group of Long Term Debt Group of Accounts.</li> <li>Proprietary Funds: Enterprise Fund, Internal States</li> <li>Fiduciary Funds: Trust funds and agency.</li> </ol>	y are used and the overnment Funds, Groups.  renue Funds, Capital essment Fund.  Accounts, General



# **ENGL3100 - Public Speaking**

ENGL3100	Public Speaking	3 Credit Hours
Prerequisites	None	
Goal		rinciples of public speaking to foster critical thinking and to essary for producing effective and credible presentations that nd purposes.
Objectives		Outcomes
v		The students should be able to:
		Develop skills in speech development strategies and delivery techniques
The course will e	enable the student to:	Develop skills in rhetorical sensitivity and critical thinking
1. Underst speaking	and the basic principles of public	Observe, analyze, critique, and provide feedback or developing speech forms
-	the skills for performing different presentations suited to different	4. Describe the basic principles of public speaking
audienc	es and purposes	5. Organize an informative and persuasive speech
	and the principles of informative g and persuasive speaking	6. Analyze audiences for the purpose of preparing speeches
	ainted with the analysis of speeches	7. Prepare visual aids proper to the purpose of the speech
thinking		Describe the different methods of persuasion
		9. Perform an introductory speech, a demonstration speech, an informative speech, a persuasive speech and a special occasion speech
		10. Identify and define personal speaking styles to

business, government, and industry functions





BAAC 3206	Contemporary Issues in Accounting 3 Credit Hours		
Prerequisites:			
Goal	The main goal is to introduce the new issues in accounting and make the students aware of the practices of the contemporary issues in accounting and their impact on the normal accounting practices and procedures.		
Objectives		Outcomes	
current issues in acco cost accounting, Huma	e Course will enable the student to some rent issues in accounting such as Current accounting, Human resources accounting, tial responsibility accounting and Inflation		e to: sm of Historical Cost natives of Historical accounting features, antages. and Concept of Human Social Responsibility, accept of Inflation





BAFI3301	PROJECT	APPRAISAL	Credit Hours: 3			
Pre-requisite(s):	BAFI2109	BAFI2109 Financial Management 1				
Course Description:	Project Appraisal is an intermediate level course designed to provide accounting students with comprehensive knowledge and understanding of the application of several investment appraisal techniques for analyzing and evaluating the financial impact or feasibility of projects involving large capital expenditures based on cash flow and the time value of money.  This course will also demonstrate the use of sensitivity analysis and probability analysis to refine these decisions and measure risk and the evaluation of other specific investment decisions such as lease or buy, asset replacement and capital rationing.					
Objective		Learning Outcomes				
This course in Project Appraisal aims to:  Develop the students' knowledge and understanding of the different investment appraisal methods and techniques;  Develop the students' ability to calculate and analyze the effects of inflation and taxation on discounted cash flows;  Develop the students' ability to apply sensitivity analysis and probability analysis to investment projects; and  Develop the students' ability to evaluate specific investment decisions such as lease or buy, asset replacement, and capital rationing.		On successful completion of this course, the students should be able to:  Chapter 1 - Introduction to Project Appraisal  Discuss the nature and importance of project appraisal,  Classify different investment projects, explain the basic principles of capital investment,  Differentiate between accounting profits and cash flows, and  Calculate relevant cash flows for investment projects  Chapter 2 - Project Appraisal Methods and Techniques  Apply the basic capital investment appraisal methods and techniques to evaluate capital projects,  Calculate for payback period, ARR, NPV and IRR, and  Compare the usefulness and limitations of different capital investment appraisal methods  Chapter 3 - Discounted Cash Flows with Inflation and Taxation  Explain the difference between real and nominal interest rates, and  Calculate and evaluate the impact of taxation and inflation on cash flows				
		<ul> <li>Chapter 4 - Adjusting for Risk and Uncertainty in Investment Appraisal         <ul> <li>Explain the difference between risk and uncertainty, and</li> <li>Apply sensitivity analysis, probability analysis and other techniques of adjusting for risk and uncertainty in investment projects</li> </ul> </li> <li>Chapter 5 - Specific Asset Investment Decisions         <ul> <li>Evaluate other specific investment decisions such as lease or buy, asset replacement, and capital rationing</li> </ul> </li> </ul>				



BAMG 4203	Total Quality Managen	3 Credit Hours			
Prerequisites:	(BAMG 1207) Principles of Management				
Goal	To introduce students to the methods used to apply principles of total quality management (TQM) in various organizational settings to improve quality and productivity.				
Objectives		Outcomes			
The course will enable students to understand Total Quality Management, its applications and components. They also will learn to apply all the concepts learned in this course to a TQM project directly applicable to real workplace situations		<ol> <li>The students should be able to:</li> <li>Define and apply TQM Concepts and principles</li> <li>Evaluate the requirements of TQM in an organization and form teams for implementations</li> <li>Develop data gathering models</li> <li>Conduct TQM presentations</li> <li>Evaluate the use of TQM initiatives, tools, and techniques in an organization</li> <li>Recognize the concept of benchmarking</li> <li>Define the meaning of ISO 9000</li> <li>Recognize the methodologies of continuous improvements, quality assessments, and quality control</li> </ol>			





BAFI 3200		PRTFOLIO MANAGEMENT	3 Credit Hours		
Prerequisites:					
Goal	The main goal of this course is to introduce the investment markets and securities to the students and to introduce the main functions of stock exchange and the concept of portfolio management				
Objectives		Outcomes			
securities		investment objectives and mix- formulation of portformulation of portformulation.  Performance evaluation  Investment alternatives: Selemarket: Fixed income investrassets- Savings Accounts - Country T-Bills - Capital Market Instanciation.	ation of return- minimum of or decisions – factual or expectational premises – speculation –investment – rity of investment  arkets – based on financial laims – based on new issues sed on timing of delivery – cture - Debt market – Equity Capital Market – Primary ash or Spot Market- Forward Traded Market- OTC market.  Process: specification of constraints- choice of asset folio strategy- Selection of cion – Portfolio revision – ecting investments in a global ments – Financial assets- Real ertificate of Deposits (CDs) – truments – Preferred stockal derivates or special equity ants – Puts and Calls – Future – Mutual funds.		



### **Department of Business Studies**

Foundation of MSM – Structuring the Capital Market-objectives – tasks of CMA – tasks of MSM- Muscat Depository and Registration Company- Objective – Process of dealing in securities – Issue ,subscription and allotment of securities- listing and trading – clearance and settlement- Deposit and registration- Regular market-Parallel market – Third Market (OTC market) Electronic Trading System – goals of electronic trading- Stages of electronic trading – shareholders code – Index-Index usage- MSM 30 index – Selection criteria of MSM 30 sample

